# CONNECTIONAL INTELLIGENCE COUNTELLIGENCE COU

# THE FIVE C'S OF CONNECTIONAL INTELLIGENCE

In our research, we've identified five attributes that occur again and again in the stories of connectionally intelligent people. To bring out your CxQ and get big things done, you should first understand the 5 C's of connectional intelligence.



or the ability to frame and ask questions from different contexts to gain new perspectives.



or the ability to take different ideas, resources or products and combine them to create new concepts, new ways of thinking and get surprising results.



or the ability to bring people together to create, spark new ideas and develop care and understanding.



or the ability to venture, persevere and withstand uncertainty, fear or even danger when connecting ideas or initiating difficult conversations, as well as the courage to keep these ideas and connections alive and amplify them where necessary.



or the ability to mobilize and curate diverse networks to act in pursuit of a goal. On the page below are five questions based on the 5 C's of Connectional Intelligence. Think about your behaviors in a specific role—at home as a parent, spouse, sibling, roommate or friend; at work as a manager or teammate; or in the community as a leader or volunteer. In this role, how often do you use the 5 C's? Rate yourself from 1(lowest) to 4 (highest) on each question based on what best describes your behavior. Or ask your teammates or others to rate how connectionally intelligent you are in your role, using the Five C's? The value of this assessment depends entirely on your willingness to respond openly and honestly.

Note: The maximum number of points you can receive is 16. Why can't you earn a 20, if there are five categories? The maximum of 16 is intentional. The point of the quiz is to identify C's that you are strongest in and to be honest about your weaknesses. So if you rate yourself a four in both Curiosity and Combination, for example, you will have eight points remaining to use in the categories of Combustion, Courage and Community. Every person has more strengths in some of the C's than in others. Choose your rating carefully, based on where your strengths lie.

In my current role as \_\_\_\_\_:

QUESTION	RATING
1. Curiosity How well am I framing and asking different questions from different contexts to gain new perspectives?	
<b>2. Combination</b> How well am I taking different ideas, resources or products and combining them to create new concepts, new ways of thinking and surprising results?	
3. Community  How well am I bringing people to create, spark new ideas and develop care and understanding?	
<b>4. Courage</b> How well am I sparking and engaging in diverse and difficult conversations, even in the face of uncertainty and fear, and keeping these ideas and connections alive and amplifying them?	
<b>5. Combustion</b> How well am I mobilizing and igniting diverse networks to activate and create change?	

### REFLECTION ON YOUR QUIZ RESULTS

The following scoring legend will give you an idea how strongly you are using connectional intelligence in your role:

### 13 - 16

Outstanding! Continue dreaming, enabling, connecting and executing!

### 9-12

Good. You're on the right track.

### 5 - 8

Getting there. Focus on your strengths and become aware of your weaknesses.

Take a look at your scores and reflect on the following questions:

### 1. In which attributes (5 C's) did you score highest? These are your strengths.

Write down some examples of how you used these attributes in the role you defined. Write down some concrete actions you can take to leverage your strengths. This may involve connecting with people who need to leverage your strengths.

Write down some actions you can take so you can continue to build upon these strengths. Many times it is better to be an expert in one or two of the Cs than to be perfect on all dimensions.

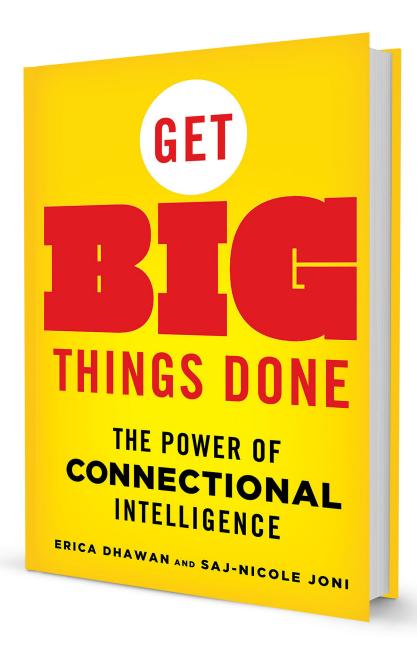
### 2. In which attributes (5 C's) did you score lowest? These are your areas of opportunity.

Write down some examples of how you used these attributes in the role you defined.
Write down some concrete actions you can take to improve your use of these attributes in your role.
Write down some concrete actions you can take to mitigate these weaknesses. This typically involves connecting with people who score well on these attributes and can fill your gaps.

### 3. Did your results surprise you? Why? How can you leverage the results in your role?

Write down which of the 5 C's are most important to use in order to be particularly successful in your role.

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